

Minutes of June 20, 2018 SSIA Board Meeting

Free Conference number is 712-432-6100 and enter code 15151347#

Attendance: Sandra VerBruggen, Jim McFarland, Eddie Gitlin, Phil Wadzinski, Pat McCabe, Mitch Lebovic, Jesse Pasternak, Shannon Embry and Laurie McPherson

Absent: John McLoughlin

Quorum: Yes

- 1) Meeting was called to order at 8:03 P.M. Pat read aloud the minutes from May 23rd meeting and he will e-mail them to the Board tomorrow. A motion to approve the minutes passed unanimously.
- 2) **President's Report-**
 - (1) Sandra said Board shirts have been ordered and are at the embroiderer this week.
- 3) **Vice-President's Report-** Jim reported that Todd has agreed to run for a 3 year shoe repairer Board term.
- 4) **Treasurer's Report-** the Board accepted John's e-mailed report showing a balance of roughly \$108,529.
- 5) **Under Old Business-**
 - a) The Queen Mary dispute was resolved by sending them a check for \$4,442.53.
 - b) The Spring Newsletter was mailed; our ad income (\$6,500) fell a little short of printing and mailing costs (\$6,800).
 - c) Mitch gave an update on Baltimore Convention; 64 exhibitor tables, 81 shoe repair shops registered and 84% of our room block filled.
 - d) Sandra reported that T-shirts and pennants have been ordered; an e-mail about door prizes will be sent tomorrow.
 - e) Mitch reported that all seminar slots are full and posted on the SSIA website. He will work with hotel on Banquet menu the first week of July.
 - f) Pat will forward to Mitch a list of people in the industry who died since our last convention so they may be remembered in Sandra's address to the convention.
 - g) Mitch reported that D.J. has been booked (\$800) for Saturday evening's banquet.
 - h) Jim motioned and Shannon seconded a motion to book a photo booth (\$650) for the banquet. Motion approved unanimously.
 - i) Teespring T-shirt sales have netted a total profit of \$40.97. Five sample shirts will be ordered for display purposes at the convention.
 - j) A \$6,000 check was sent to the Wyndham Hotel in Orlando as a down-payment for 2019 Convention.
- 6) **Under New Business-**
 - a) The Board approved selling the SSIA mailing list for \$300 to wholesalers.

b) Pat & Phil agreed to run for another term on Board. The Slate of officers that will be voted on at the convention includes:

Phil – 3 year supplier member

Pat - 3 year wholesaler member

Todd -3 year shoe repairer member

Jim - 2 year shoe repairer

c) The membership committee did not meet; will meet next Monday at 9 A.M.

7) Meeting was adjourned at 9:13 PM.