

Minutes of April 18, 2018 SSIA Board Meeting

Free Conference number is 712-432-6100 and enter code 15151347#

Attendance: Sandra VerBruggen, Jim McFarland, Eddie Gitlin, Phil Wadzinski, Pat McCabe, Mitch Lebovic, Jesse Pasternak, Shannon Embry and Laurie McPherson

Absent: John McLoughlin

Quorum: Yes

- 1) Meeting was called to order at 8:05 P.M.
- 2) Phil motioned and Laurie seconded to approve minutes from March 28th meeting. Motion approved unanimously.
- 3) **President's Report-**
 - (1) Sandra asked Pat to keep record of members that have passed away since our last convention so we can honor them at our annual meeting in Baltimore.
 - (2) Shannon will send a sympathy card to Lou Turco's family-he was Mike Lieberman's partner for over 30 years and passed away on Sunday, April 15th.
 - (3) The Campaign for Repair Pink, the Two Ten Foundation and Soles 4 Souls want tables at our upcoming convention. Shannon made a motion to give all three groups free exhibit space. Jesse seconded the motion and the Board approved unanimously.
- 4) **Vice-President's Report-** None.
- 5) **Treasurer's Report-** The Board approved the report John sent by e-mail showing around \$102,000 in checking account with seven checks outstanding.
- 6) **Queen Mary Update-** None.
- 7) **2018 Convention in Baltimore-**
 - a) Mitch gave an updated exhibitor report and noted that early bird rates expire on May 1st.
 - b) 41 shoe repair shops have registered to attend.
 - c) 50% of our hotel room block is sold to date – we only have to sell 80%.
 - d) Sandra reported that lanyards are ready.
 - e) At our May meeting we'll discuss printing T-shirts and pennants.
- 8) Mitch reported that Spring Newsletter should go to the printer on April 23rd.
- 9) Phil reported that SSIA bags have been shipped and should be delivered by Friday, April 20th. Cost of freight was \$1,257.31 a savings of \$700 over the original quote.
- 10) **Membership-** No update on Del Toro Suelas application and Justin Blair was accepted as a wholesale member.
- 11) **Board Member Replacements-** 2 possible replacements for shoe repairers; none for wholesalers or suppliers.
- 12) **Under Open Discussion** – Mitch reported on a possible snag with the Wyndham Hotel regarding freight storage. He will recontact them and hopefully resolve the problem.

13) Meeting adjourned at 8:40 PM.