

May 18, 2016 SSIA Conference call

Free Conference number is 712-432-6100 and enter code 15151347#

Attendance: Paul Angelos, John McLoughlin, Holly Mahfoze, Sandra VerBruggen, Steve Sachs, Phil Wadzinski, Pat McCabe, Steve Dudaklian, Bob Berman, Bill Konomos **Notes:** Gina Berman

Quorum: Yes

Vote on adoption of old Minutes: From April 21, 2016 *John motioned to accept minutes and Paul seconded. All approved.*

Presidents Report: Room block extra sign up was 100 at other hotel and there is already 48 signed up.

Booths booked For the Kansas Show is 71 .

Tauer Johnson, Hickory and another is willing to sponsor different things for the convention. Update will follow.

Vice President: 4 machinery companies are coming to the show this time. A big thank you to Steve D for calling some European companies that are now coming.

Sandra met Eddy from Zitron that is willing to come on the board as a wholesale member. They have been in business since 1870.

Some of the wholesalers wanted to sponsor some things at the show. And want to know why they can't sponsor things at the show. We can consider breakfast or the room or general.

Sponsorship Gold, Silver, bronze or any amount.

Treasurer Report (Interim) Bob Berman Money in the bank as of 5/18 is \$82,488.82
FYI- you are considering bags of \$12,000 along with the convention (normally 40,000), And Newsletter.

Suppliers, wholesaler, and repairer Reports:

Old Business:

Convention 2016

Working booths as non-members?

JR leather said they aren't coming but Jim is manning the booth. Take another person as an example and it doesn't sound right to other suppliers.

Paul said we have an issue with some people paying some bills. There are two people who haven't paid some old bills. There needs to be a rule that you can't come to the show unless you are in "good standing"

The money collected from the show for T-shirts, aprons, membership etc came after the show that helps. (\$1300) (Money from memberships vs shirts, aprons should be totaled at the booth at end of convention.)

At the wholesaler meeting Sherry was surprised to hear that they don't have to pay anything to get into the show.

Paul thinks that no changes can be made this close to the show. Billy has been telling people that they have to be a member to come and thinks everyone should. Suppliers have to, wholesalers should have to also.

Everyone is in agreement that we need to continue to have a member or non-member label on the badge.

Seminars are set. Walk through is usually Friday at 8am to see if anything is needed.

Board meeting will be Friday at 10am- to 1 or 2. Saturday breakfast meeting is....

Sunday meeting is 7:30-9am

Convention 2017 Queen Mary - July 19-24th 2017

Committees

Membership, conventions, finance

Newsletter

Mailed out this week. Postage is already paid.

Bags

There are enough bags for a few months. For bags with sponsorship it takes 10-12 weeks total for the bag. John suggests bringing paper bag samples to the show.

Mitch thinks we need to add to July agenda that they need to discuss why they are even doing bags. They don't generate revenue and only take time. It doesn't benefit the SSIA in anyway and doesn't work towards the mission statement.

New Business:

Mitch said that Feibings is wanting the list of repairers and doesn't want to pay. Discussion of whether they are to pay resulted and the end result is that Mitch is to tell them that it's \$300.

Meeting adjourned at 9:25 EST

Things to do before next meeting:

1. sponsors
- 2.
- 3.