

Minutes April 18, 2017 SSIA Conference call 8pm EST

Free Conference number is 712-432-6100 and enter code 15151347#

Attendance: Paul Angelos, John McLoughlin, Sandra VerBruggen, Jim McFarland, Pat McCabe, Laurie McPherson, Shannon Embry, Mitch Lebovic, Phil Picard, **Absent:** Eddy Gitlin
Notes: Gina Berman

Quorum: Yes

Vote on adoption of old Minutes from March 22nd 2017. John Motioned to approved minutes as written. Phil Seconded and all approved.

Presidents Report: Sandra- none

Vice President: Paul- none

Treasurer Report (Money in the bank) John McLoughlin Ended Feb 75,124 Two open checks ending \$71,637

Old Business:

Convention 2017- Queen Mary - City is spending 250 billion in upgrades to the area of the boardwalk. If they are spending that then there must not be too much of a concern.

Booth sale Long Beach:

Boris (medical refund in case)

A Discussion of the process of a medical refund. There is no policy in the bylaws. Phil suggested a time limit on the dollar amount of the cancelation and Sandra talked about a sub filling. .Jim suggested that if an emergency arrived he would get a refund. Shannon suggested that we allow someone else to buy his booths. John suggested maybe instead of a refund that a credit for next years would suffice.

Sandra will call Boris and go over the options.

Blase SSP was invited by Saderma wholesaler and is thinking of getting a booth! He hasn't bought a booth as of yet.

Dan Shulters would like a free table for **soles4soles**

A discussion of the pros and cons of having them there was had and No one had a problem with letting them come.

John motioned to let Dan have a booth for Soles4Soles and Sandra seconded. All approved.

Two ten foundation would like a table- John said they were wanting to have someone come to give information to the advantages of the organizations. (help, scholarships, etc) Benefits of donating.

Convention 2018 Baltimore from .- Sandra/Mitch Visit

The email vote during the week after the last conference call was

The Marriott BWI got 6 votes. Hyatt got 3 votes.

MARRIOTT BWI is the hotel for 2018.

Silver Cup Judging Sandra/Jim Went really great and we had a great turn out. All participants who did not win a award were given a score sheets from the judges and a certificate. We hope that will get more people to keep participating.

Silver Cup Winners. Were announced on SSIA FB site. Everyone was really excited

Even the ones who didn't win.

In the World Cup there were some disqualifications on not reading the rules.

Discussion of Silver Cup and World Cup and Glen DiMauro "Repairers Cup" Jim discussed the relationship on Glen and the Silver Cup and Jim. There is no pity points on Glen winning World Cup. Jim called Megan to let her know and his brother and wife are coming.

Tom Costin has asked to come and say a few words on Glen at the event.

Steve Dudaklian won the Silver Cup.

Supplier Membership- Update

***Justin Blair** - They will not be attending Long Beach. No need to presently talk about him attending.

* Ohio travel bags – Pat sent out emails asking for objections. Pat got 12 responses. 11 said yes no problem and 1 said he had some concerns. They were a member for many years and then dropped out.

Shannon made the motion to except Ohio Travel bags. John excepted. Pat opposed and the rest agreed to let them show. The wholesalers as a group don't think it's a good idea.

* DM Group (Amable) - Phil sent out an email to suppliers to see if they had objections. 5 suppliers didn't have concerns but 3 of them suggested that they are a wholesaler in Europe and would sell direct.

The board is going to need to set some firm rules on this and make some tough choices as this opens doors for them to set up a warehouse to then sell direct.

No one sent out something to the wholesalers so a suggestion was made by Paul to email them this week and ask for objections. Paul will send an email. Email vote this next week.

NEW BUSINESS

April task:

Exhibitor Registration Reminder (Mitch)

Exhibitor Report to Board (Mitch)

Sign Contract next year convention (president) ✓ Done

Post location/dates on web site (Mitch)

Announce location to members (Mitch)

newsletter ✓ done send to printer (Should be arriving at shops soon)

May Task: (may need changes ?)

Door prizes (sandra)

Order give-aways (shirts, pennants, etc.) (sandra/Don)

Order supplies for registration table (sandra) and recruit volunteers.

Think about names of possible board nominations for July

Shannon will contact repairer members and ask about possible nominations.

Meeting Ajourned at 9:45