

Feb 16, 2016 Minutes for SSIA Conference call

Free Conference number is [712-432-6100](tel:712-432-6100) and enter code 15151347#

Attendance: Paul Angelos, John McLoughlin, Holly Mahfoze, Sandra VerBruggen, Steve Sachs, Phil Wadzinski, Pat McCabe, Steve Dudaklian, Bob Berman, Bill Konomos **Notes:** Gina Berman

Quorum: Yes

Vote on adoption of old Minutes: John motioned to accept last minutes and Paul seconded. All approved.

Presidents Report: Visiting Queen Mary tomorrow with Christine to review space.

Vice President: Silver Cup forms to Europe

Treasurer Report (Interim) Bob Berman (Money in the bank) Who will be doing in the future?
\$47,056 Bags, Mitch and others have been paid

Suppliers, wholesaler, and repairer Reports:

Old Business:

Convention 2016

Where are we on the timeline and where do we stand? Paul requested to hire/have Mitch come and do convention and photography. This will cost \$5000 over his regular fee.

Convention 2017 Picking a West Coast site Finalization of table/space costs. Wholesaler costs. Breakfast charge. Anaheim Marriott is another possibility. Shows: should we continue to have them? Review of who, why, and how

Committees

Membership, conventions, finance John is doing a budget and sending out.

Newsletter The last newsletter didn't break even and cost us an extra 1700. Sandra and Steve D will help Mitch in the future to make sure that there are enough advertisers to break even or make money. At this point the newsletters will continue especially with the convention coming up and the next newsletter is May. If the next one costs us money a serious conversation will take place at the convention board meeting.

New Business:

Open Houses pulling from our major show and upset wholesalers. The open houses and tabletop shows may become the thing of the future with less attending the major conventions. This will enable more areas to be considered for tabletop that don't have people attending shows.

Supplier member votes

TRG / supplier membership- he was a member before and dropped out. He is a possible problem for people to accept because of the way he does business. There was a discussion of his business tactics but there is 4 wholesalers selling. Billy might be supplying in the near future.

Billy motioned to accept and Sandra seconded. Before the vote was taken Paul interjected and said first he'd like to get an approval of the suppliers.

Del Toro Suelas - Steve Sachs motioned to accept and Sandra seconded. All approved.

Silver Cup It was agreed that Sandra will bring forms with her to Europe for next years SilverCup competition.

The Weisbaden competition results 2016:

Our own shoe repair board member Steve Doudaklain has won 1 St place (shoe repair) and Lisa Sorrell has won 1 St Place (boot making)
Jim McFarland won Gold, Glenn Dimauro has won a gold and silver, Sunny Yo has won silver and Rachel has won bronze.

The USA has won 7 awards!
So proud of our USA team.

Things to do before next meeting:

- 1.
- 2.
- 3.

